Working with Volume Discount Pricing

Last Modified on 06/22/2022 4:55 pm EDT

This guide explains how to work with volume discount pricing. It is intended for general users.

Volume discounts give you the ability to structure pricing tiers for individual line item codes (LICs).

Setting up Volume Discounts

- 1. Navigate from Main Menu > Order Setup > Line Item Codes.
- 2. Use the <u>Quick Search (https://aace6.knowledgeowl.com/help/using-the-quick-search-bar)</u> bar to locate the desired LIC.
- 3. At the LIC record's detail view, navigate to the Setup tab, then click Edit.
- 4. In the Commissions and Rate Setup section, click the **V** button.

Inventoried Item	Setup					Notices	🛛 🛛 Tasks 🗹	Emails 🞽 🛛 Do
Accounting Setup		Commissions and Rate Setup			Unit Info			
Revenue Account >	Cost Account >	Rate Type	Rate Value VDS	Price	Prd Case Qty	UOM	UPC	HTS
4010 Textbook Sales	5001 Uncategorized Q	Markup %	25% V)	31.24				
Inventory Account >	Department >	Comm Type	Comm Value VCS	Commission	Sale Case Qty	UOM	GTIN	ECCN
1307 Textbook Q	Q	Not Applicable	V		15			
Exclude customer discount.		Record Access						
Exclude customer discount.		Record Access						
		Accessible to an once. Accessible to selected offices only. All Offices						
hipping and Fulfillment		All Offices						
hipping and Fulfillment C Enable outgoing shipments in C	Inders.	Al Omoes						
hipping and Fulfillment Enable outgoing shipments in O	Irders.	Oversight Notifications	s					
hipping and Fulfillment Enable outgoing shipments in C Drop ship by default. Special order by default.	irders.	Oversight Notifications	s order or PO is opened.					
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- 5. Mark the Apply Volume Discount flag.
- 6. Enter the **Quantity Ranges** and **Discount Amounts**.

Note: The Volume Discount Setup (VDS) popup shows sample formats and provides a Tester for double-checking your pricing scheme while you build it. The following example shows discount tiers based on the number of items purchased at one time: buy 1-5 items to get a 4% discount, 6-30 items to get a 5% discount, and so on.

Quantity Range	Discount Amount						
<5	4%	Enter Quantity Ranges, starting from the smallest quantity that can be sold, up to the maximum (usually 1-to-infinity). Each row is per discount					
6-30	5%	tier (e.g. 1-10 @ 5%, 11-20 @ 6%, 21+ @ 7%). Make sure the entire quantity spectrum is represented here with NO gaps.					
31+	6%	Sample Quantity Ranges: "Less than 5", "6-10", "11 to 20", "21 thru 25", "2630", "31 on", "31+", ">31", "sub 1000", "above 1000", "100" Sample Discount Amounts: "5.50", "2", "15%"					
		Tester					
		Quantity Base Price Unit Discount Unit Price					
		0.00 Test 0.00 0.00					

7. Click **Save** at the VDS popup and then again at the LIC record.

After you apply the VDS settings, the V button's background changes to green to indicate the discount scheme is active.

Removing a Volume Discount

- 1. Use steps 1-4 above to open the Volume Discounts dialog.
- 2. Clear the Apply Volume Discount flag.
- 3. Click **Save** at the VDS popup and then again at the LIC record.

After you remove the VDS settings, the V button's background changes to white to indicate there is no active discount scheme.